



Business Development Manager

Full time post (37.5 hours per week) with potential to split into two posts

Salary range £32-35k pa FTE

Fixed Term contract. Funding is in place for 3 years, subject to annual funder review

Flexible and hybrid working arrangements

Closing Date: Friday 6 June

Are you looking for a challenging and rewarding opportunity to support the ambitions of a rural community in Highland Perthshire?

Rannoch Community Trust supports the economic and social development of the area from Rannoch Station to Tummel Bridge. With a population of around 700, it is based in the spectacular, remote countryside of Highland Perthshire.

RCT's voluntary Board of Trustees seeks to appoint a committed and capable individual to help make a step-change in their capacity to deliver great results for the Rannoch and Tummel community. Providing support to the Board, acting as the point of contact with funders and stakeholders and actively progressing a range of projects, this post has transformative potential.

In addition to supporting a range of volunteer-led services, the Trust is currently working on three significant projects

- (i) the establishment of a sustainable community social space – including The CornerStone - a restaurant/bar in a newly refurbished asset-transferred building in Kinloch Rannoch [The Cornerstone](#)
- (ii) the establishment of a community-led care at home social enterprise to provide services to local people and
- (iii) the development of affordable housing to meet local needs

[Our Rannoch – Rannoch Community Trust](#)

Candidates for the post of Business Development Manager are likely to have a background in charity and financial management or business development, have the ability to multi-task across a range of projects and have good experience of working in and for place-based communities. A track record in income generation, marketing and fundraising would be desirable.

The post holder will be required to explore and develop the potential for new initiatives both within and beyond existing projects. They will contribute significantly to strategic discussions and work closely with the Trustees. We are looking for a team player with great ideas, a practical hands on approach and strengths in communicating and building relationships.

This post is supported by funds from the Scottish Government's Strengthening Communities Programme.

Job Title: Business Development Manager, Rannoch Community Trust

Hours & Salary: Terms and conditions, including hours and salary, will be determined in discussion with the successful candidate(s). The Full Time Equivalent salary will be in the range £32k to £35k pa for a working week of 37.5 hours. We would be pleased to consider applicants who wish to be considered for part of the role (ie. a part time job taking on agreed aspects of the role) and we have developed the job description accordingly to illustrate the different aspects of the role. We are realistic about the huge scope of the job description so if you think you meet some or most of the criteria, please get in touch or apply. Flexible hybrid working arrangements, including flexibility of work location, may be possible.

Contract: The post is currently Fixed Term for 3 years. This post is supported by funds from the Scottish Government's Strengthening Communities Programme and funding will be reviewed annually.

The post holder will be an employee of RCT with annual leave and pension contributions. There is potential for the post to become permanent, subject to the success of the post holder in securing recurring core funding.

Start date: The successful candidate should ideally be able to start in the early summer of 2025.

Location: While aspects of the role may be deliverable remotely from any location, we are ideally seeking a candidate who is committed to and able to live in or near to Kinloch Rannoch. The establishment of strong community relationships will be important.

To discuss the role, please contact Lara at projects@ourrannoch.co.uk

Application Procedure: Please provide us with a CV and a covering letter clearly summarising how your skills and experience meet the requirements set out in the job description. Please send these to projects@ourrannoch.co.uk where they will be treated as confidential and shared only with the selection panel.